



ZAMBIA RAILWAYS LIMITED

CLARIFICATIONS FOR TENDER ZRL/TEN/MPS/003/2017 FOR THE SUPPLY AND DELIVERY OF 3500 COMPOSITE BRAKE BLOCK FOR WAGONS AND 2000 COMPOSITE BRAKE BLOCK FOR LOCOMOTIVES ON A ONE YEAR RATES CONTRACT BASIS

Please find below, responses to all clarifications received from prospective bidders.

S/N	Bidder's Queries	Zambia Railways Limited Responses
1	Please clarify if bidders may provide either Bid Securing Declaration Form or Bid Security of 2% of the Bid Sum.	According to the clause in our tender document, The Bidder can either submit Bid Security of 2% of their Bid Sum or a Duly Signed Bid Securing Declaration form.
2	<p>Does the supply and delivery of composite brake blocks for locomotive and wagons through framework agreements (call off orders) mean the following:</p> <ul style="list-style-type: none"> • Will the brake blocks be purchased in piecemeal, as and when required? • Over what period? • Price validity is only 120 days, so will all purchases happen in 120 days? 	<ul style="list-style-type: none"> • ZRL shall call off against the contract by issuing purchase orders as and when need arises. Any payment under the rate contract shall be for the actual quantity delivered or performed during the time period covered by the contract, using the fixed unit prices specified in the contract. The rates contract shall include an estimated quantity or value, but shall not commit ZRL to purchase the estimated quantity or value. • According to ITB 18.1 the bid validity period shall be 120 days. This means that the bid must be valid 120 days after the bid submission deadline date prescribed by ZRL. A bid valid for a shorter period shall be rejected by ZRL. • Bidders must keep the prices firm during the contract period which is

		one year. Payment terms for any delivered product shall be 60 days credit starting from the date of the invoice. All invoices shall be due for payment 60 days from the date of invoice for local bidders.
3	Why should ZRL demand proof of where the bidder locomotive and wagon brake blocks, after sell service that was provided when the country has only two railways companies using locomotive and wagon brake blocks?	This requirement has been waived and will not be considered during the evaluation.
4	Please clarify if the prices for imported Brake Blocks shall be quoted C.I.F or DDP Zambia Railways Limited, Main Stores, Kabwe	Prices shall be quoted in Zambian Kwacha, inclusive of all taxes and duties (Delivered Duties Paid) to the Zambia Railways Limited Main Stores in Kabwe.
5	Inspections and Tests. The bidder shall provide sample for inspections and testing : <ul style="list-style-type: none"> • What is the quantity of samples for Wagons and Locomotives? • When are the samples required to be provided? 	Each bidder shall be required to submit one brake block for the locomotive and wagon together with the bid. The successful bidder after contract award shall be required to submit a minimum of 12 for Locomotive Brake Blocks and a minimum of 16 Wagon Brake Blocks.
6	The availability in Zambia of spare parts and after sales service for equipment offered in the bid is accepted. We hereby request the procuring entity to consider removing the clause from the tender as it favours suppliers who have been supplying Locomotive and Wagons Spare Parts to Zambia Railways Limited.	This helps ZRL determine the availability of the brake blocks or whether they are manufactured locally or imported and the sort of support/ technical assistance you shall render to ZRL during the tenure of the contract.
7	Please clarify the terms of payment as this tender is only open to Citizen or Local Bidders. The Public Procurement Act No. 12 of 2008 and the Public Procurement Regulations of 2011 provide for twenty five (25) percent of the total bid sum for Advance Payment and balance seventy five (75%) percent to be paid within thirty (30) days upon receipt of the goods and related documents.	ZRL shall call off against the contract by issuing purchase orders as and when need arises. Any payment under the rate contract shall be for the actual quantity delivered or performed during the time period covered by the contract, using the fixed unit prices specified in the contract. The rates contract shall include an estimated quantity or value, but shall not commit ZRL to purchase the estimated quantity or value.
8	We wanted to seek clarifications on the following: <ul style="list-style-type: none"> • In your technical requirements mentioned about the Performance test, what is your test standard? • What are your physical and mechanical 	<ul style="list-style-type: none"> • Our performance test is based on Static and dynamic tests by applying brakes and check whether the blocks are not breaking or cracking. • Only physical dimensions and

	<p>performance requirements? (density, hardness, compression strength, modulus of compression and impact strength)</p> <ul style="list-style-type: none"> • What is your required coefficient of friction performance? 	<p>appearance will be considered. Rest will be dependent of actual tests on the Rolling Stock</p> <ul style="list-style-type: none"> • The expected coefficient of friction is of the order of 0.3 for locomotives and 0.22 for wagons. However as users we are mainly interested in the performance of the product on our rolling stock. What is critical is that the adhesion demand and hence brake performance good.
9	<p>We are kindly requesting for an extension on the closing date for the above mentioned tender, your favorable consideration will assist all the bidders.</p>	<p>The Tender has been extended to 18 August, 2017. Kindly note that the Tender for Brake Blocks is not an International Tender; it's a local tender where only Zambia Registered Companies are eligible to bid.</p>