



ZAMBIA RAILWAYS LIMITED
A MEMBER OF **IDC** Industrial Development Corporation **GROUP OF COMPANIES**

17th October 2025

Letter of Invitation

RFP No. ZRL/TEN/OSI/CP/013/2025

NOTICE OF REQUEST FOR PROPOSAL FOR INDIVIDUAL CONSULTANT TO DESIGN AND SUPPORT THE IMPLEMENTATION OF A STRATEGIC AND OPERATIONAL TURNAROUND PLAN FOR ZAMBIA RAILWAYS LIMITED.

1. Zambia Railways Limited is a state-owned enterprise whose mandate is to provide rail freight and passenger transportation services in Zambia. It is a company incorporated in Zambia and having its registered offices in Kabwe.
2. In its 2025 Annual Budget, Zambia Railways Limited has made a provision towards the cost for the engagement of an individual consultant to design and support the implementation of a strategic and operational turnaround plan for Zambia Railways Limited. A portion of these funds will be applied to eligible payments under the resulting contract.
3. Zambia Railways Limited now invites proposals from eligible and qualified **Individual Consultants** to undertake this assignment in accordance with the terms outlined in the RFP.
4. Interested Consultant can access the tender document through **Zambia Railways Limited Website** or **Southern Africa Railways Association Website**. Alternatively, consultants may request the documents directly from the Office of the Manager Procurement and Supplies via email at: sampaya.sankombo@zrl.com.zm / esau.chilenda@zrl.com.zm.
5. This Request for Proposal (RFP) is open to all eligible and reputable Individual Consultants. The Selection process will be conducted using Open International Selection procedures specified in the Public Procurement Act No. 8 of 2020, Public Procurement Amendment Act No. 17 of 2023 and the Public Procurement Regulation of 2022, and the Administrative Instructions issued by the Zambia Public Procurement Authority.

Manager Procurement and Supplies
For/ Managing Director
ZAMBIA RAILWAYS LIMITED